

Why Choose First Mid Wealth Management

- Committed to client service
- Deliver tangible value to clients through financial planning and engagement
- Collaboration and relationship management across business lines are key to our culture and success
- Focused on growing our financial advisor team across our MO and IL footprint
- Competitive transition assistance packages

PRODUCTION METRICS*

60% Avg Advisory Revenue as % of Total Revenue per Advisor

78% Avg Recurring Revenue as % of Total Revenue per Advisor

Raymond James Relationship Benefits

- A true partner with our financial advisors, focused on both the client and the advisor experience
- Access to Raymond James' entire suite of products and services, including asset management, wealth planning, high-quality research and marketing

TOOLS FOR SUCCESS

 Industry renowned, fully integrated technology and tools for advisors and clients

 Expansive training, development and practice management resources

Backed by First Mid Bank & Trust

- Stable and fast-growing bank with an eye on strategic expansion in key markets
- Culture rooted in relationship management, referrals and joint appointments
- Committed to staying independent
- Named to Newsweek magazine's ranking of America's Best Banks 2021

A STRONG COMMUNITY BANK WITH A 155-YEAR HISTORY

Community bank with **\$6.7** billion in assets

 Headquartered in IL – serving over 120k households in IL and MO communities



Contact Mark to Explore Your Opportunities

Mark Mangieri

Financial Advisor

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== Learn more at: www.firstmid.com/advisor-opportunities/ ==

*As of 07/2022

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